

Performance Data at 31 March 2023 (unaudited)

Share price at 31 March 2023 75.00p<sup>1</sup>  
NAV per share as at 31 March 2023 79.38p

Performance data for all fundraising rounds

The following table shows, for all investors in The Income & Growth VCT plc, how their investments have performed since they were originally allotted shares in each fundraising.

Shareholders from the original fundraising in 2000/01 should note that the funds were managed by three investment advisers, up until 10 March 2009. At that date, Mobeus Equity Partners LLP (now Gresham House) became the sole adviser, to this and all subsequent fundraisings.

Total return data, which includes cumulative dividends paid to date, is shown on both a share price and a NAV basis as at 31 March 2023. The NAV basis enables Shareholders to evaluate more clearly the performance of the Company, as it reflects the underlying value of the portfolio at the reporting date. This is the most widely used measure of performance in the VCT sector.

Allotment date(s)	Allotment price	Net allotment price <sup>2</sup>	Cumulative dividends paid per share	Total return per share to Shareholders since allotment		
				(Share price basis) (p)	(NAV basis) (p)	% change since 30 September 2022 (NAV basis)
	(p)	(p)	(p)			
Funds raised - O Fund <sup>3</sup> (launched 18 October 2000)						
Between 3 November 2000 and 11 May 2001	100.00	60.62	134.61	191.45	194.77	(0.1)%
Funds raised 2007/8 - S Share fund (launched 14 December 2007)						
Between 1 April 2008 and 6 June 2008	100.00	70.00	148.50	223.50	227.88	(0.2)%
Funds raised 2010/11 (launched 12 November 2010)						
21 January 2011	104.80	73.36	148.00	223.00	227.38	(0.2)%
28 February 2011	107.90	75.53	146.00	221.00	225.38	(0.2)%
22 March 2011	105.80	74.06	146.00	221.00	225.38	(0.2)%
1 April 2011	105.80	74.06	144.00	219.00	223.38	(0.2)%
5 April 2011	105.80	74.06	144.00	219.00	223.38	(0.2)%
10 May 2011	105.80	74.06	144.00	219.00	223.38	(0.2)%
6 July 2011	106.00	74.20	144.00	219.00	223.38	(0.2)%
Funds raised 2012 (launched 20 January 2012)						
8 March 2012	106.40	74.48	120.00	195.00	199.38	(0.2)%
4 April 2012	106.40	74.48	120.00	195.00	199.38	(0.2)%
5 April 2012	106.40	74.48	120.00	195.00	199.38	(0.2)%
10 May 2012	106.40	74.48	120.00	195.00	199.38	(0.2)%
10 July 2012	111.60	78.12	120.00	195.00	199.38	(0.2)%
Funds raised 2013 (launched 29 November 2012)						
14 January 2013	116.00	81.20	120.00	195.00	199.38	(0.2)%
28 March 2013	112.60	78.82	114.00	189.00	193.38	(0.2)%
4 April 2013	112.60	78.82	114.00	189.00	193.38	(0.2)%
5 April 2013	112.60	78.82	114.00	189.00	193.38	(0.2)%
10 April 2013 Pre RDR <sup>4</sup>	115.30	80.71	114.00	189.00	193.38	(0.2)%
10 April 2013 Post RDR <sup>4</sup>	112.60	78.82	114.00	189.00	193.38	(0.2)%
7 May 2013	112.60	78.82	114.00	189.00	193.38	(0.2)%

<sup>1</sup> - Source: Panmure Gordon & Co (mid-price basis).

<sup>2</sup> - Net allotment price is the allotment price less applicable income tax relief. Income tax relief was 20% up until 5 April 2004, 40% from 6 April 2004 to 5 April 2006, and 30% thereafter.

<sup>3</sup> - Shareholders who invested in 2000/01 received 0.7578 shares in the current share class for each share previously held on 29 March 2010, when the Company's two share classes merged. The net allotment price, NAV, cumulative dividend, total return, share price and percentage return data per share have been adjusted to reflect this conversion ratio.

<sup>4</sup> - RDR means the date of implementation of the Retail Distribution Review on 31 December 2012, which affected the level of charges in the allotment price for applications received before and after that date.

Allotment date(s)	Allotment price	Net allotment price <sup>1</sup>	Cumulative dividends paid per share	Total return per share to Shareholders since allotment		
				(Share price basis) (p)	(NAV basis) (p)	% change since 30 September 2022 (NAV basis)
	(p)	(p)	(p)			
Funds raised 2014 (launched 28 November 2013)						
9 January 2014	117.82 <sup>2</sup>	82.47	108.00	183.00	187.38	(0.2)%
11 February 2014	119.02 <sup>2</sup>	83.31	108.00	183.00	187.38	(0.2)%
31 March 2014	115.64 <sup>2</sup>	80.95	104.00	179.00	183.38	(0.2)%
3 April 2014	116.17 <sup>2</sup>	81.32	104.00	179.00	183.38	(0.2)%
4 April 2014	115.45 <sup>2</sup>	80.82	104.00	179.00	183.38	(0.2)%
6 June 2014	121.55 <sup>2</sup>	85.09	104.00	179.00	183.38	(0.2)%
Funds raised 2015 (launched 10 December 2014)						
14 January 2015	108.33 <sup>2</sup>	75.83	90.00	165.00	169.38	(0.2)%
17 February 2015	113.17 <sup>2</sup>	79.22	90.00	165.00	169.38	(0.2)%
10 March 2015	109.88 <sup>2</sup>	76.92	86.00	161.00	165.38	(0.2)%
Funds raised 2017/18 (launched 6 September 2017)						
28 September 2017	82.49 <sup>2</sup>	57.74	46.00	121.00	125.38	(0.3)%
20 October 2017	82.67 <sup>2</sup>	57.87	46.00	121.00	125.38	(0.3)%
9 November 2017	83.20 <sup>2</sup>	58.24	46.00	121.00	125.38	(0.3)%
20 November 2017	84.54 <sup>2</sup>	59.18	46.00	121.00	125.38	(0.3)%
21 November 2017	84.50 <sup>2</sup>	59.15	46.00	121.00	125.38	(0.3)%
24 January 2018	81.27 <sup>2</sup>	56.89	43.00	118.00	122.38	(0.3)%
13 March 2018	82.32 <sup>2</sup>	57.62	43.00	118.00	122.38	(0.3)%
Funds raised 2019/20 (launched 25 October 2019)						
8 January 2020	77.28 <sup>2</sup>	54.10	31.00	106.00	110.38	(0.3)%
Funds raised 2021/22 (launched 20 January 2022)						
9 March 2022	98.12 <sup>2</sup>	68.68	8.00	83.00	87.38	(0.4)%
Funds raised 2022/23 (launched 5 October 2022)						
16 November 2022	82.73 <sup>2</sup>	57.91	-	75.00	79.38	-
6 February 2023	82.49 <sup>2</sup>	57.74	-	75.00	79.38	-

<sup>1</sup> - Net allotment price is the allotment price less applicable income tax relief. Income tax relief was 20% up until 5 April 2004, 40% from 6 April 2004 to 5 April 2006, and 30% thereafter.

<sup>2</sup> - Average effective offer price. Shares were allotted pursuant to the 2014, 2015, 2017/18, 2019/20 and 2021/22 offers at individual prices for each investor in accordance with its pricing formula set out in each offer's respective securities note.

Performance Data at 31 March 2023 (unaudited)

Cumulative dividends paid

	Funds raised 2000/01 'O' Share Fund (p)	Funds raised 2007/08 'S' Share Fund (p)	Funds raised 2010/11 (p)	Funds raised 2012 (p)	Funds raised 2013 (p)	Funds raised 2014 (p)	Funds raised 2015 (p)	Funds raised 2017/18 (p)	Funds raised 2019/20 (p)	Funds raised 2021/22 (p)	Funds raised 2022/23 (p)
7 November 2022	3.03 <sup>1</sup>	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	
7 July 2022	3.03 <sup>1</sup>	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	
7 January 2022	3.03 <sup>1</sup>	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00		
23 July 2021	3.79 <sup>1</sup>	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00		
28 September 2020	8.34 <sup>1</sup>	11.00	11.00	11.00	11.00	11.00	11.00	11.00	11.00		
7 October 2020	2.27 <sup>1</sup>	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00		
18 October 2019	3.41 <sup>1</sup>	4.50	4.50	4.50	4.50	4.50	4.50	4.50			
12 July 2019	1.14 <sup>1</sup>	1.50	1.50	1.50	1.50	1.50	1.50	1.50			
15 February 2019	2.65 <sup>1</sup>	3.50	3.50	3.50	3.50	3.50	3.50	3.50			
21 June 2018	1.89 <sup>1</sup>	2.50	2.50	2.50	2.50	2.50	2.50	2.50			
15 February 2018	2.27 <sup>1</sup>	3.00	3.00	3.00	3.00	3.00	3.00	3.00			
31 August 2017	11.37 <sup>1</sup>	15.00	15.00	15.00	15.00	15.00	15.00				
20 June 2017	2.27 <sup>1</sup>	3.00	3.00	3.00	3.00	3.00	3.00				
15 February 2017	3.03 <sup>1</sup>	4.00	4.00	4.00	4.00	4.00	4.00				
7 July 2016	4.55 <sup>1</sup>	6.00	6.00	6.00	6.00	6.00	6.00				
15 February 2016	4.55 <sup>1</sup>	6.00	6.00	6.00	6.00	6.00	6.00				
30 June 2015	4.55 <sup>1</sup>	6.00	6.00	6.00	6.00	6.00	6.00				
20 March 2015	3.03 <sup>1</sup>	4.00	4.00	4.00	4.00	4.00	4.00				
30 October 2014	6.06 <sup>1</sup>	8.00	8.00	8.00	8.00	8.00					
3 July 2014	4.55 <sup>1</sup>	6.00	6.00	6.00	6.00	6.00					
12 March 2014	3.03 <sup>1</sup>	4.00	4.00	4.00	4.00	4.00					
27 June 2013	4.55 <sup>1</sup>	6.00	6.00	6.00	6.00						
8 February 2013	4.55 <sup>1</sup>	6.00	6.00	6.00	6.00						
15 February 2012	3.02 <sup>1</sup>	4.00	4.00								
27 January 2012	15.16 <sup>1</sup>	20.00	20.00								
28 March 2011	1.52 <sup>1</sup>	2.00	2.00								
22 February 2011	1.52 <sup>1</sup>	2.00	2.00								
<b>29 March 2010 Merger of the 'O' and 'S' Share Funds</b>											
7 March 2010	2.00	0.50									
16 February 2009	4.00										
15 February 2008	2.00										
24 October 2007	2.00										
15 February 2007	3.75										
14 February 2006	3.25										
4 February 2005	1.25										
11 February 2004	1.25										
12 February 2003	1.75										
18 February 2002	1.20										
<b>Total dividends paid</b>	<b>134.61</b>	<b>148.50</b>	<b>148.00</b>	<b>120.00</b>	<b>120.00</b>	<b>108.00</b>	<b>90.00</b>	<b>46.00</b>	<b>31.00</b>	<b>8.00</b>	<b>0.00</b>

<sup>1</sup> - The dividends paid after the merger, on the former 'O' Share Fund shareholdings, have been restated to take account of the merger conversion ratio.

The above data relates to an investor in the first allotment of each fundraising. The precise amount of dividends paid to Shareholders by date of allotment is shown in the tables on pages 26 and 27.

Glossary of Terms

Alternative performance measure ("APM")

A financial measure of historical or future financial performance, financial position, or cash flows, other than a financial measure defined or specified in the VCT's financial reporting framework. These APMs tend to be industry specific terms which help Shareholders to understand and assess the Company's progress. A number of terms contained within this Glossary have been identified as APMs.

Cumulative dividends paid (APM)

The total amount of dividend distributions by the Company over the time period specified. A list of all dividends paid since the launch of the Company is shown on the Company's website [www.incomeandgrowthvct.co.uk](http://www.incomeandgrowthvct.co.uk). Dividends paid in the year and dividends paid in respect of the year are shown in the Performance Summary on page X.

Cumulative total return (APM)

Cumulative total return per share comprises the NAV per share (NAV basis) or the mid-market price per share (Share price basis), plus cumulative dividends paid since launch of the current share class in 2008.

Internal Rate of Return ("IRR")

The internal rate of return is the annual discount rate that equates the original investment cost with the value of subsequent cash flows (such as receipts/dividends or further investment) and the latest valuation/exit proceeds or net asset value. Generally speaking, the higher an investment's IRR, the more successful it is.

Net asset value or NAV

The value of the Company's total assets less its total liabilities. It is equal to the total equity Shareholders' funds.

Net asset value per share or NAV per share

The net asset value per share is calculated as total equity Shareholders' funds divided by the number of Ordinary shares in issue at the year-end/period-end.

NAV Total Return (APM)

This measure combines two types of returns received by Shareholders. Firstly, as income in the form of dividends and secondly, as capital movements (net asset value) of the value of the company.

A performance measure that adjusts for dividends that have been paid in a period or year. This allows Shareholders to assess the returns they have received both in terms of the performance of the Company but also including dividends they have received from the Company which no longer form part of the Company's assets.

It is calculated as the percentage return achieved after taking the closing NAV per share and adding dividends paid in the year and dividing the total by the opening NAV per share. The Directors feel that this is the most meaningful method for Shareholders to assess the performance of the Company.

To aid comparison with the wider Investment Trust market, the Annual Report also contains a Total Return performance measure which assumes dividends are reinvested. This assumes that dividends paid are reinvested at the date of payment at a price equivalent to the latest announced NAV at the ex-div date. Where this is referred to it will be specified in the notes.

Ongoing charges ratio (APM)

This figure, calculated using the AIC recommended methodology, shows Shareholders the annual percentage reduction in shareholder returns as a result of recurring operational expenses, assuming markets remain static and the portfolio is not traded. Although the Ongoing Charges figure primarily is based upon historic information, it provides Shareholders with an indication of the likely level of costs that will be incurred in managing the Company in the future.

Realised gains/(losses) in the period/year

This is the profit or loss that arises following the full or partial disposal of a holding in a portfolio company. It is calculated by deducting the value of the holding as at the previous year-end from the proceeds received in respect of such disposal.

Share price Total Return (APM)

As NAV Total Return, but the Company's mid-market share price is used in place of NAV. This measure more reflects the actual return a Shareholder will have earned, were they to sell their shares at the period end date. It includes the impact of any discounts or premiums at which the share price trades compared to the underlying net asset values of the Company. If the shares trade at a discount, the returns could be less than the NAV Total Return, but if trading at a premium, returns could be higher than the NAV Total Return.