

SECURITIES NOTE
WITH APPLICATION FORM



Sponsored by Teather & Greenwood Limited Offer for Subscription of up to 20,000,000 Ordinary Shares



# Securities Note

THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. If you are in any doubt about the contents of this document you should consult your bank manager, solicitor, accountant or other independent financial adviser fully authorised pursuant to the Financial Services and Markets Act 2000, who specialises in advising upon investment in shares and other securities, without delay.

Copies of this securities note ("Securities Note") which together with a registration document ("Registration Document") and a summary note ("Summary Note") comprise listing particulars in the form of a prospectus (the "Prospectus") relating to Matrix Income & Growth 3 VCT plc (the "Company" or the "Fund") and has been prepared in accordance with the Listing Rules and the Prospectus Rules made under Part VI of the Financial Services and Markets Act 2000. In subscribing for Shares you will be treated as subscribing solely on the basis of this Prospectus. Your attention is drawn to the risk factors set out on page 5 and to the terms and conditions of application set out on pages 29 to 32.

Persons receiving this document should note that, in connection with this document, Teather & Greenwood Limited and Matrix-Securities Limited act for the Fund and no-one else, and will not be responsible for anyone other than the Fund for providing the protections afforded to customers of Teather & Greenwood Limited and Matrix-Securities Limited, or for providing advice in relation to this document. Both Teather & Greenwood Limited and Matrix-Securities Limited are authorised and regulated by the Financial Services Authority.

The Directors of the Fund, whose names appear on page 13, and the Fund accept responsibility for the information contained in this document. To the best of the knowledge and belief of the Directors and the Fund (who have taken all reasonable care to ensure that such is the case) the information contained in this document is in accordance with the facts and contains no omission likely to affect its import.

Application has been made to the UK Listing Authority for the Shares to be admitted to the Official List and to the London Stock Exchange for the admission of such Shares to trading on its market for listed securities. It is expected that admission will become effective and that dealings in the Shares will commence three Business Days following allotment.

# Matrix Income & Growth 3 VCT plc

(Incorporated in England and Wales under the Companies Act 1985 with registered number 5537979)

Offer for Subscription
of up to 20 million Shares
At an issue price of 100 pence per Share payable in full on subscription

Sponsor

Promoter

Teather & Greenwood Limited

Matrix-Securities Limited

The procedure for, and the terms and conditions of, application under this offer for subscription are set out at the end of this document together with an Application Form.

Completed Application Forms must be posted or delivered by hand to the Receiving Agents, Matrix Registrars Limited, One Jermyn Street, London, SW1Y 4UH. This offer for subscription will open on 8 September 2005.

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Offer Timetable	
Offer opens	8 September 2005
Deadline for receipt of applications for final allotment in 2005/2006 tax year	3 April 2006
Offer closes	3 April 2006
Allotment	Weekly (subject to the discretion of the Directors)
Effective date for the listing of Shares and commencement of dealings	Expected to be three Business Days following allotment
Share certificates and tax certificates to be dispatched	Within seven Business Days of allotment

The Directors do not expect to make the first allotment of Shares until £5 million has been raised but they reserve the right to amend the minimum level at which Shares will be allotted. Interest will only be paid on application moneys received prior to the initial allotment of Shares and will be added to the amount to be subscribed for Shares. The Directors also reserve the right to extend the date the Offer closes at their discretion. The Offer will close earlier than the date stated above if it is fully subscribed by an earlier date.

Initial price per Share 100p	

	•
Initial net asset value per Share	94.5p
Minimum investment	£5,000

Costs relating to the Offer	
Offer costs as a percentage of the gross proceeds	5.5%
Initial commission to financial intermediaries (included in 5.5% Offer costs)	2.25%
Annual commission (subject to maximum cumulative	0.375%

payment of 2.25% of the net asset value attributable to financial intermediaries' clients' holdings)

# **Definitions**

The following definitions are used throughout this document, except where the context requires otherwise:

#### AIM

Alternative Investment Market

#### **Business Day**

any day on which banks are generally open for business in London, other than a Saturday

#### **BVCA**

British Venture Capital Association

#### **Directors or Board**

Directors of Matrix Income & Growth 3 VCT plc

# Fund or Company or Matrix Income & Growth 3 VCT

Matrix Income & Growth 3 VCT plc

#### Investor

an individual aged 18 or over who is resident in the United Kingdom

#### Issue

the issue of new Shares pursuant to the Offer

# Manager or MPEP

Matrix Private Equity Partners Limited, the Fund's investment adviser, authorised and regulated by the Financial Services Authority

# **Matrix-Securities**

Matrix-Securities Limited, the Fund's promoter, a wholly owned subsidiary of Matrix Group Limited.

Matrix-Securities Limited is authorised and regulated by the Financial Services Authority

# MIG

the initial Matrix Income & Growth VCT plc, a generalist VCT focusing on a range of industrial and commercial sectors which originally raised £22.0 million

# **MBO**

Management Buy-Out

#### Offer

the offer for subscription of up to 20,000,000 Shares pursuant to the terms of the Prospectus

#### **Prospectus**

the combined registration document, securities note and summary note

# **Qualifying Company or VCT Qualifying Investment**

an unquoted or AIM quoted company which satisfies the requirements of schedule 28B of the Taxes Act

# Share(s)

ordinary share(s) of 1p each in the capital of the Fund

#### Shareholder

a holder of Shares

#### **Taxes Act**

the Income and Corporation Taxes Act 1988 (as amended)

#### **Total Return**

the aggregate value of an investment or collection of investments comprising valuation in accordance with BVCA guidelines, plus any capital repaid and income or dividends received

### TriVen

TriVen VCT plc, a multi-managed VCT focusing on industrial and media, commercial and technology investment which originally raised £19.1 million

#### **TriVest**

TriVest VCT plc, a multi-managed VCT focusing on industrial and media, commercial and technology investment which originally raised £41.8 million

#### **UK Listing Authority**

the Financial Services Authority acting in its capacity as the competent authority for the purposes of Part VI of the Financial Services and Markets Act 2000

### **Venture Capital Trust or VCT**

a company which is, for the time being, approved as a venture capital trust under Section 842AA of the Taxes Act

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# Key features

#### • Investment objective

To provide Investors with a regular and growing income stream, by way of tax free dividends, and to generate capital growth through portfolio realisations, which can be distributed by way of additional tax free dividends.

# Compelling investment strategy

A generalist VCT investing primarily in a diversified portfolio of established profitable unquoted companies which are cash-generative and therefore capable of producing income and capital repayments to the Fund prior to their ultimate sale or flotation. A particular focus will be on investing in MBOs.

# • Experienced investment manager

The Manager has one of the most experienced and successful teams engaged in managing VCTs with a team of eight managers specialising in unquoted investments, three of whom have over two decades' experience.

#### Proven track record

The Manager has a proven record of investing in unquoted companies to generate income and growth. The team's track record dates from April 1999 and since that time the Manager has made 26 investments in VCT Qualifying Companies of a similar nature to those that will be made for the Fund. At 30 June 2005, MPEP had invested approximately £17.0 million in 19 companies and the total return was £28.2 million, showing an uplift of £11.2 million over cost – i.e. an increase of 65.9%.

#### • Incentive to pay dividends

The Manager is incentivised to produce high levels of income and will only receive its performance related incentive fee if it generates returns that enable the Fund to pay out at least 6p per Share per annum in dividends to Shareholders.

# Liquidity

The Directors intend to pursue a policy of buying back Shares in the market subject to the Companies Act 1985 (as amended) (the "Act") and VCT regulations thereby seeking to manage the level of the discount to net asset value at which the Shares may trade in normal markets. In line with the buyback policy, while acting prudently in the interests of remaining Shareholders and subject to distributable reserves being available for such a purpose, the Directors will seek to ensure that Investors who wish to sell their holding in the Fund should be able to do so.

### • Significant tax benefits for Investors

An Investor can enjoy the following tax reliefs under the Offer:

- up-front 40% income tax relief
- tax free dividends
- gains on disposal of shares free from capital gains tax

# Note:

Investment in VCT Qualifying Companies by its nature involves a higher degree of risk than investment in the main market. The value of an investment in the Fund, and the income derived from it, may go down as well as up and an Investor may not get back the amount invested. Prospective Investors are referred to the Risk factors on page 5.

# Risk factors

The Directors draw the attention of prospective Investors to the following risk factors that may affect the Fund's performance and/or the availability of tax reliefs.

Prospective Investors should be aware that the value of Shares in the Fund can fluctuate and that they may not get back the amount they invested. In addition, there is no certainty that the market price of Shares will fully reflect the underlying net asset value or that any dividends will be paid. Prospective Investors should not expect that the share buyback policy will offer any certainty of selling their Shares at a price that reflects the underlying net asset value. Prospective Investors should be aware that an investment in the Fund should be considered as a long-term investment.

The past performance of the Manager is no indication of its future performance.

A portfolio of investments in unquoted companies can offer attractive investment returns but by its nature involves a higher degree of risk than a quoted portfolio.

Although it is anticipated that the Shares will be admitted to the Official List of the UK Listing Authority and traded on the London Stock Exchange's market for listed securities, it is expected that there will be an illiquid market and Investors are expected to find it difficult to realise their investment.

Although the Fund may receive conventional venture capital rights in connection with some of its investments,

as a minority investor it may not be in a position to fully protect its interests.

Realisation of investments in unquoted companies can be difficult and may take a considerable time. There may also be constraints imposed on the realisation of investments in order to maintain the tax status of the Fund.

Whilst it will be the intention of the Directors that the Fund will be managed so as to qualify as a Venture Capital Trust, there can be no guarantee that it will qualify or that such status will be maintained. A failure to meet the qualifying requirements could result in the Fund losing the tax reliefs previously obtained, resulting in adverse tax consequences for Investors including a requirement to repay the income tax relief obtained. Furthermore, should the Fund lose its Venture Capital Trust status, dividends and the disposal of Shares would become subject to tax.

The tax rules or their interpretation in relation to an investment in the Fund and/or the rates of tax may change during the life of the Fund.

If an Investor subscribes for Shares under the Offer and disposes of those Shares within three years the Investor will be subject to clawback by HM Revenue & Customs of the income tax relief originally claimed.

# Matrix Income & Growth 3 VCT plc

(Registered in England No.5537979)

One Jermyn Street London SW1Y 4UH T: 020 7925 3300 F: 020 7925 3301

8 September 2005

Dear Investor,

Following the successful launch of Matrix Income & Growth VCT plc ("MIG"), we have opened Matrix Income & Growth 3 VCT plc to give investors the opportunity to invest in a new fund with the same investment objective as MIG and advised by the same management team using the same investment process.

**Matrix Income & Growth 3 VCT plc** is a generalist Venture Capital Trust ("VCT") that aims to provide a regular and growing stream of tax free dividends to Investors, arising both from the income generated by the companies selected for the portfolio and from realising any growth in capital value.

In order to pursue our investment objective, we will be investing primarily in a diversified portfolio of established profitable unquoted companies. This approach should enable Investors to receive tax free dividends on a regular twice yearly basis\*, comprising income from investments, supplemented by profits from the realisations of investments. Realisations are expected to be achieved from trade sales or flotations of portfolio investee companies.

The Manager has one of the most experienced teams engaged in managing VCTs with a proven track record and a value-driven investment approach that focuses on unquoted companies capable of delivering income and growth. Further details of the Manager's VCT track record can be found on page 8.

In order to enhance the liquidity of the Shares in the Fund and to seek to manage the level of the discount to net asset value at which Shares may trade in normal markets, the Directors intend to pursue a share buyback policy.

In the 2004 Finance Act, the Government introduced significant tax law changes that had a major impact on the returns that individuals could expect from VCTs. The most significant of these changes was the increase in up-front income tax relief from **20%** to **40%**, which made VCTs one of the most tax efficient investment products available in the UK. This meant that any income tax paying Investor could receive up to 40% of their investment back in the form of an income tax rebate.

You can invest between £5,000 and £200,000 per tax year in Matrix Income & Growth 3 VCT plc and you will find the Application Form on page 34 of this Securities Note.

The Directors and the Manager have committed to invest a minimum aggregate amount of £100,000 in the Offer and we very much look forward to welcoming you as a Shareholder.

Yours sincerely,

Keith Niven

Chairman

\*This statement should not be taken as a forecast of profits.

# Part I: Why invest in Matrix Income & Growth 3 VCT?

The investment objective of the Fund is to provide Investors with a regular and growing income stream, by way of tax free dividends, and to generate capital growth through portfolio realisations, which can be distributed by way of additional tax free dividends. The Manager intends to structure investments in unquoted companies as part loan and part equity, expecting to receive regular income and to generate capital gains from trade sales and flotations.

# Access to generalist private equity investment

The Fund will be managed as a generalist VCT, investing across a broad range of established, primarily unquoted companies.

In recent years the UK private equity market has consistently produced superior medium to long term returns compared with UK quoted markets. For instance, the latest BVCA Performance Measurement Survey published in July 2005 found that the annual compound return for private equity of 14.8% per annum over the ten years to 31 December 2004 significantly exceeded the return from the FTSE All-Share Index of 8.1% per annum and the FTSE Small Cap Index of 7.6% per annum for the same period.

# Annual compound investment returns to 31 December 2004

	Three years	Five years	Ten years
Private Equity	11.5%	9.4%	14.8%
FTSE All-Share	1.8%	-3.0%	8.1%
FTSE Small Cap	4.8%	0.2%	7.6%

The BVCA survey states that, within private equity, generalist funds were the best performing private equity category over 10 years.

Source: Latest BVCA Performance Measurement Survey 2004, published July 2005.

# Twin sources of tax free dividends

A particular feature of Matrix Income & Growth 3 VCT's approach will be to invest a substantial proportion of its assets in mature unquoted companies in the form of yield-bearing instruments such as preference shares or loan stock. The Manager aims to use these instruments to generate contractual streams of income for the Fund to enhance the Fund's capacity to pay tax free dividends.

Furthermore, as an overriding objective when making investments, the Manager will endeavour to ensure that the companies in which the Fund invests have the potential for further growth and ultimate capital realisation. Such realisations, which are expected to comprise primarily trade sales, should enable the Fund to pay significant additional tax free dividends.

# The Manager

The team at Matrix Private Equity Partners Limited has extensive experience and a proven track record of successful VCT investment performance.

The Manager has a team of eight private equity investment managers, three of whom have over two decades' experience of venture capital. With an average of over fifteen years' experience of relevant venture capital transactions, the team is one of the most experienced and successful teams investing in this arena.

The core of the team was formed in 1998 when four experienced private equity fund managers came together at GLE Development Capital Limited ("GLEDC"). This team raised £40 million from VCT and institutional clients and recruited two additional private equity fund managers in 2000.

The team successfully invested this capital and built a reputation and track record that attracted Matrix Group Limited to combine with the team in acquiring GLEDC in March 2004. At this time GLEDC was renamed Matrix Private Equity Partners Limited.

# Generalist VCT funds under management

The Manager has a proven record of investing in unquoted companies to generate income and growth within the generalist sector and has managed the three generalist VCTs listed below since their respective launches: -

**MIG VCT plc** - The Manager is the sole adviser to the funds raised for this generalist VCT and is responsible for making and managing investments across a range of industrial and commercial sectors from an original £22.0 million fundraising which closed in June 2005.

**TriVen VCT plc** – The Manager is one of three advisers to this multi-manager VCT and is responsible for making and managing investments across a range of industrial and commercial sectors from an original £6.0 million allocation of the fundraising which closed in 1999.

**TriVest VCT plc** – The Manager is one of three advisers to this multi-manager VCT and is responsible for making and managing investments across a range of industrial and commercial sectors from an original £13.2 million allocation of the fundraising which closed in 2001.

# VCT Qualifying Investment performance

The team's track record dates from April 1999 and since that time the Manager has made 26 investments in VCT Qualifying Companies of a similar nature to those that will be made for the Fund. At 30 June 2005 MPEP had

invested approximately £17.0 million in 19 companies and the total return was £28.2 million, showing an uplift of £11.2 million over cost – i.e. an increase of **65.9%.** The table below sets out a summary of this track record: -

FIRST INVESTMENT MADE	APRIL 199
Number of investments in VCT Qualifying Companies	2
	£MILLIO
Total cost of the investments	16.9
a) Income received from loan stock and dividends	2.3
b) Capital returned in cash to VCTs	7.8
c) Valuation of current investments	18.0
Total Return (a + b + c)	28.1
Total Return (a + b + c)  Absolute Return	+65.99
· · ·	+65.9%
Absolute Return	

<sup>\*</sup>Please note that past performance is not a guide to future performance and the Fund's returns and performance may be different to those outlined above.

The breakdown of this aggregate return is shown in greater detail in Part IV on pages 15 to 17.

The above return is before the Manager's remuneration including, where applicable, performance related fees, but excludes any tax related benefits.

The return quoted for MPEP's VCT investments above reflects only those returns from VCT Qualifying Investments made by MPEP, and is not representative of the returns of the VCTs as a whole; the return quoted does not take into account either income from non-qualifying investments or the costs of running the VCTs.

The portfolio return data in the table has been derived from the accounting records of each VCT up to and including 30 June 2005. Valuations of the individual investments that make up each of these portfolios have been carried out in accordance with BVCA guidelines or, in the case of AIM quoted investments, are based on the mid-market price on 30 June 2005.

# The Investment Management Team

Mark Wignall (48) is Chief Executive of the Manager and commenced his career in 1980 with MAI Plc. He joined GLEDC's then parent company in 1987 and from 1994 was Managing Director of GLEDC, building an investment team with £50 million private equity funds under management. In 1997, he founded a factoring and invoice discounting company, Independent Growth Finance, in which GLEDC funds invested. In March 2004 he led the management team that acquired GLEDC to form Matrix Private Equity Partners Limited. He has seventeen years' experience of private equity investment.

**John Brandon** (61) is a director of the Manager. He is a qualified civil engineer and entered the venture capital industry in 1981 joining Midland Montagu Ventures. From 1992–2003 he was an investment director at HSBC Ventures, becoming Managing Director in 1998 following Bob Henry's departure. He joined MPEP in 2004 and has over twenty years' relevant experience of private equity investment.

**Ashley Broomberg** (35) is a director of the Manager and joined Matrix Private Equity Limited in 2001. He is a chartered accountant with a background in corporate finance and strategy consulting, having previously worked with Arthur D. Little and Arthur Andersen. He is a non-executive director of a number of Matrix Venture Fund VCT investee companies. He has five years' experience of private equity investment.

Jonathan Gregory (44) is a director of the Manager. He qualified as a chartered accountant with Baker Tilly and has been a director of GLEDC, responsible for new investment, since 1995. He has over twenty years' experience working with unquoted companies and he is a non–executive director of BBI Holdings Plc, a company quoted on AIM. He has nine years' experience of private equity investment.

**Bob Henry** (51) is a director of the Manager. He entered the private equity industry with County Bank in 1979 and established and ran HSBC Ventures from 1992, leaving to join GLEDC as a director in 1998. He is a former non–executive Chairman of Connaught Plc, a company quoted on AIM and he has over twenty years' experience of private equity investment.

**Eric Tung** (44) is a director of the Manager. He qualified as a chartered accountant with KPMG and joined Enterprise Ventures in 1990 becoming Head of Investment, leaving to join GLEDC in 2000 as a new investment director. He has fourteen years' experience of private equity investment.

**Mike Walker** (52) is a director of the Manager. He originally trained at 3i Plc and was a director of Gresham Trust Plc for seven years, becoming head of its Portfolio Management Unit. He joined GLEDC as a director in 1998 and is a non-executive director of several of the Manager's investee companies. He has over twenty years' experience of private equity investment.

**Katia Frank** (35) is an associate director of the Manager. She joined GLEDC in 2000 as an investment manager with particular responsibility for deal flow and origination. She is a qualified engineer and prior to joining the Manager, she worked for Pi Capital and Nat West Development Capital. She has six years' relevant experience of private equity investment.

# Enhanced liquidity

The Directors are aware that in the past it has often been difficult for investors to sell VCT shares at or close to net asset value. The Directors intend to pursue a policy of buying back Shares in the market subject to the Act and VCT regulations, thereby seeking to manage the level of discount to net asset value at which Shares may trade in normal markets.

At their regular quarterly board meetings the Directors will review, inter alia, the levels of discounts to net asset value at which comparable quoted private equity funds are trading. Based on this review and other relevant factors, the Directors will agree the Fund's share buyback policy for the forthcoming period. It is intended that the Directors will maintain frequent communication with the market and that, whenever a significant number of Shares comes on offer, the Directors will be notified.

In pursuing this policy, the Directors' highest priority will be to ensure that they are acting prudently and in the interests of remaining Shareholders. Share buybacks will be transacted entirely at the Directors' discretion and will be subject to the Fund having sufficient distributable reserves available for such a purpose. They will also be subject to the rules of the UK Listing Authority and any other applicable law at the relevant time. Although the Directors' intent is that Investors who wish to sell their holding in the Fund should be able to do so, Investors should be aware that there is a risk that this may not be possible.

# Tax benefits

The Offer provides a tax efficient investment opportunity for Investors with the following attractive tax reliefs:

- up to 40% of the amount invested can be deducted from the Investor's income tax liability;
- all dividends are tax free; and
- any capital gain on disposal of Shares is free from capital gains tax.

Investors can invest up to £200,000 per person per tax year benefiting from the tax reliefs above.

This is only a brief summary of the tax benefits of investing under the Offer. Further information appears on pages 19 and 20.

# Dividend policy

Once the Offer has closed, the Fund's dividend policy will be to pay out income to Investors half yearly.

Initially the Fund will be legally structured as an investment company, which enhances its ability to pay dividends out of income.

Subsequently, when the Directors consider it appropriate to distribute accumulated net capital profits by way of dividend (for example on the disposal of a successful equity investment in the portfolio of VCT Qualifying Investments), its investment company status will be revoked. A privileged feature of VCTs, not available to investment trusts, is the ability to distribute net realised capital profits once this status has been revoked.

Therefore, whenever the Fund makes successful realisations of portfolio investments for cash, the Directors intend to take advantage of this feature, subject to other portfolio management considerations, by paying out any realised capital profit to Investors with the next half yearly dividend payment.

# Part II: How will the Fund be invested?

# Investment policy

The Matrix Income & Growth 3 VCT will build its investment portfolio over a three year period, allowing the Manager to conduct thorough due diligence on all potential investee companies before it invests. Initially the net proceeds of the Offer will be invested in a portfolio of readily realisable interest bearing investments and deposits. The Manager will aim to invest approximately 80% of the net funds raised in the Offer within three years. The Manager will seek to invest primarily in a diversified portfolio of established profitable unquoted companies. The Manager will also consider investment in AIM quoted and OFEX traded businesses but only where it has or has had an investment in that company prior to flotation, or where it believes there is a compelling investment opportunity. Investments in VCT Qualifying Companies will generally be made in amounts ranging from £200,000 to £1 million. Not more than 10% of the Fund's investments, based on cost, will be invested in any one company.

# The fully invested Fund

The Manager aims to construct a portfolio of investments that in aggregate are structured up to 70% as loan stock or preference shares with attractive income terms so that a regular and growing income stream and capital distributions should be generated for the Fund which can be distributed to Investors.

When the Fund reaches its 80% investment target, the balance of the net assets will remain invested in readily realisable interest bearing investments. These assets are expected to provide the capacity to support any future cash needs of investee companies, and to provide funds for any possible share buybacks.

# Everyday products and services with profit growth potential

The Manager will focus on established companies with credible plans and solid profit growth prospects.

Typically these will be companies that make or supply the products and services that we see used around us in our daily lives. The investment team will seek to invest in companies that are already profitable and cashgenerative and therefore able to sustain a stream of

contractual payments of income and capital to the Fund.

The Manager has extensive experience of making investments across a broad range of industries and will seek to invest in those companies that it believes have a sustainable competitive advantage in their market, representing a barrier to entry to potential competitors. Such companies may also have a highly defensible position in a niche market where growth is being driven by external factors such as legislative, economic or demographic change.

# Investment process

The Manager will focus on unquoted investment opportunities, which it has routinely found to be more attractively priced than those presented by companies accessing public markets, such as AIM and OFEX. Unquoted companies also offer the opportunity for intensive appraisal, due diligence and negotiation of terms. Unquoted investment opportunities will be originated from the Manager's own extensive network of chartered accountants and corporate financiers who act as intermediaries on behalf of management teams looking to raise equity finance. Prior to an investment being made, each selected company will be subject to a rigorous process of due diligence which concentrates on the following:

- the quality of the management team;
- the track record of profitability;
- evidence of the company's competitive advantage in its markets;
- a sufficiently attractive valuation at the time of investment;
- the opportunity to structure an investment that can deliver regular income for the Fund; and
- the prospect of achieving an exit, usually by way of a trade sale, within an appropriate timescale.

The Manager considers a broad range of sectors and different transaction types and has a particular focus on investing to support incumbent management teams in acquiring the businesses they manage, but do not own. This type of transaction, commonly referred to as a Management Buy Out or MBO, forms a significant proportion of UK private equity financing activity and accounted for 71% of all activity by amount invested in 2004 (Source – Latest BVCA Report On Investment

Activity 2004 published in July 2005). The Manager believes MBOs offer particularly attractive investment attributes for three reasons. These are:-

- the incumbent management's unique and privileged understanding of the financial risks and opportunities within their business;
- their preparedness to invest personal capital to purchase shares at the same time as the Fund; and
- their alignment of interest with the Fund in seeking to buy their company at the lowest possible price with the objective of crystallising value in their investment.

All unquoted investments will be valued in accordance with BVCA guidelines under which investments are not normally re-valued above cost within twelve months of acquisition unless third party funding has occurred. Any AIM or other quoted investment will be valued at the bid price of its shares, in accordance with General Accepted Accounting Practice.

# Post-investment management

Once an investment has been made, the Manager will seek to add value to investee companies in a number of ways including:

- reviewing strategic plans;
- helping with the development of the business;
- assisting with acquisitions or mergers and additional fundraisings; and
- structuring companies for sale.

Normally, a member of the Manager's team or an experienced individual well known to the Manager will be appointed to the board of each investee company as a non-executive director or chairman.

# Co-investment relationships

The Fund expects to co-invest with the other VCT funds advised by the Manager. Where more than one of the Manager's VCT funds wish to participate in an investment opportunity, the VCTs' allocations will be made in the ratio of the net funds raised and allocated to the Manager. This will be subject to the availability of funds to make the investment and other portfolio considerations such as sector exposure and the requirement to achieve or maintain a minimum of 70% of a VCT fund's portfolio in VCT Qualifying Investments.

Where a VCT is in its fundraising period, its net funds raised for the purpose of allocation will be assumed to be the value of shares allotted at the time the allocation calculation is made.

When a VCT has insufficient funds available to satisfy its allocation, the balance shall be offered to the remaining VCT clients who have funds available for new investments pro rata as between themselves.

Any variation from this co-investment policy, insofar as it affects the Fund or where the Fund makes any investment not at the same time and on the same terms as that made by other VCT funds, may only be made with the prior approval of the Directors who are independent of the Manager.

# Part III: The Board

# The Board

The Board comprises four non-executive Directors, three of whom are independent of the Manager. The Board has overall responsibility for the Fund's affairs including the determination of its investment policy. Investment proposals will be originated, negotiated and recommended by the Manager and then will be subject to formal approval by the Directors:-

Keith Niven, aged 57, (Chairman) has over 30 years' experience in the financial services industry, most of which was spent at Schroder Investment Management, the fund management arm of Schroders plc, where he was appointed joint vice chairman in 2000. He held a number of other senior positions within Schroders including managing director of its UK institutional fund management business between 1986 and 1992 and chairman of its retail business, Schroder Unit Trusts Limited, from 1992 to 2001. He retired from Schroders in October 2001. Keith is non-executive chairman of Matrix Income and Growth VCT plc and is a non-executive director of three investment trusts: Schroder UK Growth Fund plc, Schroder Income Growth Fund plc and Impax Environmental Markets plc. He is a trustee of the Charities Aid Foundation ("CAF"), chairman of CAF's Investment Advisory Committee and a non-executive director of CAF BANK Limited. Keith is also a nonexecutive director of Healthstar Group plc and an investment adviser to the Rolls-Royce Pension Fund.

**Bridget Guérin**, aged 43, is a director of Matrix Group Limited and of its subsidiary Matrix-Securities Limited. Matrix Group Limited is a specialist financial services company and has a market leading role as a promoter of VCTs. Prior to joining Matrix Group Limited, Bridget accumulated 16 years' of retail investment fund experience at Schroder Unit Trusts Limited, Ivory & Sime and County NatWest. Bridget sits on the Board of Matrix Income & Growth VCT plc and the Matrix Alternative Investment Strategies Fund Limited, an open ended fund of hedge funds and Matrix Structured Products Limited, a closed ended fund based in Bermuda.

Christopher Moore, aged 60, has considerable experience of the venture capital industry. After a law degree and qualifying as an accountant with Price Waterhouse he worked for Robert Fleming Inc., Lazards, Jardine Fleming and then Robert Fleming, latterly as a main board director from 1986 to 1995. During this period he was involved in various unquoted and venture capital investments and remained chairman of Fleming Ventures Limited, an international venture capital fund, until the fund's final distribution in 2003. His recent roles have included acting as senior adviser to the chairman of Lloyds and chairing the successful turn-around of a public industrial group. Christopher is currently on the board of Matrix Income & Growth VCT plc, TriVen VCT plc and TriVest VCT plc and is executive chairman of Oxonica plc.

**Tom Sooke**, aged 60, is an experienced venture capitalist who is currently on the boards of Matrix Income & Growth VCT plc and Quester VCT plc. In recent years he has been chairman and non-executive director of a number of quoted and unquoted private equity funds and other companies. Previously, up until 1991, he was a partner in Deloitte & Touche, comanaging the firm's corporate advisory group in London. Prior to that he was a main board director at Granville Holdings plc, where he also established and ran its main private equity fund activities from 1980 to 1987. In 1983, whilst with Granville, Tom was also one of the co-founding members of the British Venture Capital Association.

The Directors and the Manager have committed to invest a minimum aggregate amount of £100,000 in the Offer.

# Directors' and Other Interests

The interests, following the Offer, all of which are beneficial, which:

- a) have been notified by each Director to the Company pursuant to section 324 or section 328 of the Act;
- b) are required pursuant to section 325 of the Act to be entered in the register referred to therein; or
- c) are interests of a connected person of a director which would, if the connected person were a director, be required to be disclosed under a) or b) above, and the existence of which is known to or could with reasonable diligence be ascertained by that director are at the date of this document and are expected to be on admission to the Official List as follows:

Director	Number of Ordinary Shares as at 8 Sept 2005	Number of Ordinary Shares following the Offer
Keith Niven	0	10,000
Bridget Guérin	0	7,500
Christopher Moore	0	10,000
Tom Sooke	0	7,500

Assuming full subscription, each Director's shareholding will represent less than 3 per cent. of the issued share capital of the Company

None of the Directors has a service contract with the Company and no such contract is proposed. Each of the Directors is engaged by the Company under letters of appointment dated September 2005 terminable by either party on 3 months notice. Initially, the Directors will each receive an annual fee of £10,000. The Articles provide for Directors to retire by rotation as described in paragraph 3.2 h)(ii) of the Registration Document. The Directors are not required to hold shares. Total fees payable to Directors for the first period are estimated to be at the rate of £40,000 per annum.

Bridget Guérin is a director of Matrix-Securities Limited and of Matrix Group Limited (which is a shareholder of the Manager), which may receive fees from the Offer Agreement, Secretarial Services Agreement, Accountancy Services Agreement and Incentive Agreement described in paragraphs 6.1, 6.2, 6.3 and 6.5 of the Registration Document. Except for this and save as disclosed in paragraph 6 of the Registration

Document, no Director is or has been interested in any transactions which are or were unusual in their nature or conditions or significant to the business of the Company and which were effected by the Company since incorporation or remain in any respect outstanding or unperformed.

# Corporate governance

The Board recognises the importance of sound corporate governance. It endorses and has adopted the main principles of good corporate governance set out in the Combined Code published by the Financial Reporting Council in July 2003 (as revised in July 2005 to take into consideration the new listing rules, prospectus rules and disclosure rules) to the extent that the Directors consider practical given the nature of the Fund.

# Part IV: VCT Qualifying Investment portfolio

The team's track record dates from April 1999 and since that time the Manager has made 26 investments in VCT Qualifying Companies of a similar nature to those that will be made for the Fund. At 30 June 2005 MPEP had invested approximately £17 million in 19 companies and

the total return was £28.2 million, showing an uplift of £11.2 million over cost – i.e. an increase of 65.9%. The current unrealised investment portfolio is set out on pages 16 and 17.

The total of 26 investments is broken down as follows\*:-

	TriVest VCT	TriVen VCT
FIRST INVESTMENT MADE	14 DECEMBER 2000	22 APRIL 1999
Number of investments in VCT Qualifying Companies	13	12
	£MILLION	£MILLION
Total cost of the investments	10.28	6.48
a) Income received from loan stock and dividends	1.27	1.03
b) Capital returned in cash to VCT	4.52	3.30
c) Valuation of current investments	14.17	3.65
Total Return (a + b + c)	19.96	7.98
Absolute Return	+94.2%	+23.2%
% growth of FTSE All-Share Index over same period	-0.4%	+2.9%
% growth of FTSE Small Cap Index over same period	+1.9%	+36.0%

Source of FTSE All-Share Index and FTSE Small Cap Index returns: Reuters Hindsight, bid to bid, gross dividends reinvested, from 14.12.2000 for TriVest VCT and from 22.04.1999 for TriVen VCT, both to 30.06.2005.

As at 30 June 2005 one Qualifying Investment had been completed for MIG and is held at a cost of £212, 893.

The above returns are before the Manager's remuneration including, where applicable, performance related fees, but exclude any tax related benefits.

The returns quoted for each of MPEP's VCT portfolios above reflect only those returns from VCT Qualifying Investments made by MPEP for that VCT and are not representative of the returns of the VCTs as a whole; the

returns quoted do not take into account either income from non-qualifying investments or the costs of running the VCTs.

The portfolio returns data in the table have been derived from the accounting records of each VCT up to and including 30 June 2005. Valuations of the individual investments that make up each of these portfolios have been carried out in accordance with BVCA guidelines or, in the case of AIM quoted investments, based on the mid-market price on 30 June 2005.

<sup>\*</sup>Please note that past performance is not a guide to future performance and the Fund's returns and performance may be different to those outlined above.

# The unrealised investments in the current portfolio are set out below:-

Valuation basis

JW/	Cost	£1,000,000	First Investment	November 2002
JAC	Total Return	£5,514,379	Transaction type	MBC
HOLLOWAY WHITE ALLOM	Valuation basis	Discounted earnings		
PECIAL MAIL S	ERVICES - A provid	der of secure delivery and d	isguised mail services	
	Cost	£1,303,571	First Investment	September 2002
SMS	Total Return	£2,881,609	Transaction type	MBC
	Valuation basis	Discounted earnings		
MAGE SOURCE	<b>GROUP</b> - A produc	cer of royalty free imagery		
	Cost	£1,000,000	First Investment	June 2003
magesource	Total Return	£2,452,776	Transaction type	MBC
	Valuation basis	Discounted earnings		
IGHER NATURI	E - Mail order distrik	oution of vitamins and natur	al medicines	
	Cost	£1,125,000	First Investment	November 1999
HIGHER NATURE	Total Return	£2,151,370	Transaction type	Expansion
	Valuation basis	Discounted earnings		
ROOKERPAKS	– A vegetable impo	rt and distribution business		
244	Cost	£500,000	First Investment	October 2002
	Total Return	£1,637,097	Transaction type	MBC
	Valuation basis	Discounted earnings		
IAVEN MANAG	<b>iEMENT</b> - A market	research company		
	Cost	£550,000	First Investment	February 2000
MAVEN	Total Return	£1,340,533	Transaction type	MBC
MANAGEMENT	Valuation basis	Discounted earnings		
ETRASET - A pro	ovider of specialist a	art products to the graphic	arts industry	
	Cost	£1,500,000	First Investment	June 2001
LETRASET*	Total Return	£1,204,946	Transaction type	MBC
	Valuation basis	Discounted earnings		
NCA INTERIORS	- A specialist supp	lier of kitchens to house de	velopers	
	Cost	£700,000	First Investment	October 2001
nee	Total Return	£1,107,526	Transaction type	MBC
nteriors	Valuation basis	Discounted earnings	- 71:-	
RIGINAL ADDI	TIONS - A leading l	beauty care products comp	any	
	Cost	£1,000,000	First Investment	September 2004
Original Additions	Total Return	£1,035,746	Transaction type	MBC
Solding Additions	Valuation basis	Cost		
HE HUNTER RU	JBBER COMPANY	- A manufacturer of brande	d footwear	
	Cost	£936,047	First Investment	January 2004
The state of the latest and the state of the				
HUNTER	Total Return	£894,859	Transaction type	MBO

Cost less impairment

FH INGREDIENTS - A processor of frozen herbs for the food manufacturing industry				
	Cost	£800,000	First Investment	February 2005
FROZEN HERBS	Total Return	£807,456	Transaction type	MBO
	Valuation basis	Cost		

TOTTEL PUBLISHING - A publisher of legal and tax titles					
222	Cost	£750,000	First Investment	October 2004	
Tottel	Total Return	£773,541	Transaction type	MBO	
	Valuation basis	Cost			

BBI HOLDINGS	- A gold conjugate m	anufacturer		
	Cost	£369,890	First Investment	April 2004
BritisH BioCal	Total Return	£727,975	Transaction type	AIM
	Valuation basis	Mid-market price		

STORTEXT FM	- A document mana	agement software and service	ces provider	
	Cost	£561,816	First Investment	February 2000
*stortext m	Total Return	£452,743	Transaction type	Expansion
	Valuation basis	Cost less impairment		

BG CONSUL	TING GROUP - A techr	ical training provider		
	Cost	£1,200,000	First Investment	September 2002
$\mathbf{J}_{\mathbf{G}}$	Total Return	£242,970	Transaction type	MBO
	Valuation basis	Cost less impairment		

In addition to the unrealised portfolio shown above, investments in four qualifying companies with an original cost of £3.67 million have been fully realised producing a total return of £4.93 million, representing a 34.2% uplift over cost.

# Part V: Management, Expenses and Administration

# The Manager

The Manager has been appointed for an initial period of 3 years. Its appointment can be terminated by not less than twelve months' notice, which can be given at any time after the second anniversary of its appointment. The Manager's appointment may also be terminated in circumstances of material breach or insolvency by either party. There is also provision for the appointment of an additional investment adviser(s) in certain circumstances.

### Issue Costs

The Promoter has agreed to indemnify the Fund to the extent of any excess of initial costs over 5.5% of the initial funds subscribed. Accordingly, on the basis that the Offer is fully subscribed total costs will be £1.1 million and net proceeds will be £18.9 million which will be used in the furtherance of the investment policy described on pages 11 and 12.

### Fees

The Manager will receive a fund management fee of 2% per annum of the value of the net assets of the Fund. The fund management fees will be calculated and payable quarterly in advance together with any applicable VAT.

As is customary in the private equity industry, the Manager may retain for its own benefit and without liability to account to the Fund, subject to full disclosure having been made to the Board, arrangement fees which it receives in connection with any unquoted investment made by the Fund up to a maximum of 2.5% of the amount invested by the Fund in the relevant investee company. It may also receive all monitoring fees or directors' fees payable by investee companies. Costs incurred on abortive investment proposals will be the responsibility of the Manager.

Matrix-Securities Limited will provide Company Secretarial and Accountancy services to the Fund. The appointment can be terminated by not less than twelve months' notice given at any time after the initial two year period following an initial admission of the Shares. Matrix-Securities Limited will receive annual fees of 0.09% of funds raised (plus VAT) for the secretarial services and 0.21% of funds raised (plus VAT) for providing the accountancy services both rising annually in line with the Retail Prices Index (All Items). These fees will be paid quarterly in arrears.

A maximum of 75% of the Fund's investment management fees will be capable of being charged against capital reserves with the balance being charged against revenue.

# Annual expenses

The annual running costs of the Fund will be capped at 3.6% (excluding any irrecoverable VAT and any performance related incentive fee) of the Fund's net asset value as at each Company year end. This figure covers the annual costs incurred by the Fund in the ordinary course of its business and includes the management fees mentioned above, Directors' remuneration, fees payable to the Fund's registrar, stockbroker, auditor, tax adviser and the annual trail commission to financial advisers, as set out under the heading 'Adviser Commission' on page 19. The balance of any such excess will be borne by the Manager.

# Performance related incentive fee

As is customary in the private equity industry, the Manager will receive a performance related incentive fee to reward exceptional performance. As from the end of Company's third annual reporting period, the Manager will be entitled to receive an aggregate performance fee of 20% of the excess above 6p per Share of the annual dividends paid to Shareholders. After the Company's third annual reporting period this 6p per Share hurdle will rise in line with the Retail Price Index (All Items). The performance fee will only be payable if the mean net asset value per Share over the year relating to payment has remained at or above 100p. The performance fee will be payable annually, with any cumulative shortfalls below the 6p per Share hurdle having to be made up in later years.

# Reporting to Investors

The annual report and accounts of the Fund will be made up to 31 December each year and should normally be circulated to Shareholders in the following March. The first annual report and accounts will cover the period ending 31 December 2006. Shareholders will also receive unaudited half yearly reports made up to the last Business Day in June each year which should normally be circulated to Shareholders in the following September. All reporting dates to Investors above are set with reference to the Company's financial year end, which is expected to be 31 December, but may at the Directors' discretion be set at a different date, should that be in the interests of Shareholders.

In addition, the Manager intends to produce a twice-yearly newsletter on its VCT portfolios.

# Life of the Fund

It is intended that the Fund should have an unlimited life, but it is considered desirable that Shareholders should have the opportunity to review the future of the Fund at appropriate intervals. Accordingly, the articles of association of the Fund contain provisions requiring the Directors to put a proposal for the continuation of the Fund, in its then form, to Shareholders at the tenth annual general meeting and thereafter at five-yearly intervals.

# VCT status monitoring

PricewaterhouseCoopers will be retained by the Fund to advise on compliance with the legislative requirements relating to VCTs. PricewaterhouseCoopers will, if requested by the Board, review the qualifying status of new investment opportunities and carry out regular reviews of Matrix Income & Growth 3 VCT's investment portfolio.

PricewaterhouseCoopers will work closely with the Manager and the Fund's accountant but will report directly to the Board.

# Adviser commission

Authorised financial intermediaries will normally be paid commission of 2.25% on successful applications.

In addition, provided they continue to act for their client and the client continues to hold their Shares, financial advisers will normally be paid, in respect of their clients' holdings, an annual trail commission of 0.375% of the net asset value (as determined from the audited annual accounts of the Fund) attributable to their clients' holdings as at the time of calculation of the annual year end net asset value.

The annual trail commission will normally be paid in May each year. It is anticipated that the first such payment will be paid in May 2007 in respect of the accounting period ending 31 December 2006.

The Fund shall be entitled to rely on a notification from a client that he has changed his adviser. No payment of

trail commission shall be made to the extent that the cumulative trail commission would exceed 2.25% of the issue price of each Share.

Financial intermediaries may agree to waive their initial commission. If so an Investor's application will attract an additional allotment of Shares amounting to the equivalent value of the waived commission at no greater cost.

Matrix-Securities Limited will receive an initial commission of 5.5% out of which the initial commission to financial intermediaries and, any costs and expenses of the Offer will be paid.

# **CREST**

The Fund will apply for permission for the Shares to be admitted to the CREST system and Shareholders will be able to hold their Shares in certified and uncertified form

# Part VI: Tax planning for VCT shareholders

The following information is only a summary of the law concerning the tax position of individual Investors in VCTs. Prospective Investors are recommended to consult a professional adviser as to the taxation consequences of investment in a VCT.

### Tax reliefs for Investors

Below is a summary of the current reliefs for VCT investment made on or after 6 April 2004.

The tax reliefs set out below are available to UK residents aged 18 or over who subscribe under the Offer for new Ordinary Shares ("Shares") in the Fund. Whilst there is no specific limit on the amount of an individual's acquisitions of shares in a VCT, tax reliefs will only be given to the extent that the total of an individual's subscriptions or other acquisitions of shares in VCTs in any tax year do not exceed £200,000. Investors who intend to invest more than £200,000 in VCTs in any one tax year should consult their professional advisers.

### 1. Income tax

a) Relief from income tax on investment

An Investor subscribing for Shares in the Fund will be entitled to claim income tax relief on amounts up to a maximum of £200,000 in any tax year. To obtain relief an Investor must subscribe on his own behalf although the Shares may subsequently be transferred to a nominee. For the year 2005/2006 the relief is given at the rate of 40% on the amount subscribed, provided that the relief is limited to the amount which reduces the Investor's income tax liability to nil. Investments to be used as security for or financed by loans may not qualify for relief, depending on the circumstances.

	Effective cost	Income tax relief
VCT investment by an individual claiming no tax reliefs	£10,000	
VCT investment by an individual claiming full 40% income tax relief	£6,000	£4,000

#### b) Dividend relief

An Investor who acquires, in any tax year, Shares having a value of up to a maximum of £200,000 will not be liable to income tax on dividends paid by the Fund on those Shares.

# c) Purchasers in the market

An individual purchaser of existing Shares in the market will be entitled to claim dividend relief (as described in paragraph b) above) but not relief from income tax on investment (as described in paragraph a) above).

# d) Withdrawal of relief

Relief from income tax on subscription for Shares in a VCT is withdrawn if the Shares are disposed of (other than between spouses) within three years of issue or if the VCT loses its approval within this period.

# 2. Capital gains tax

a) Relief from capital gains tax on the disposal of Shares

A disposal by an Investor of Shares in the Fund will give rise to neither a chargeable gain nor an allowable loss for the purposes of UK capital gains tax. The relief is limited to the disposal of Shares acquired within the limit of £200,000 for any tax year.

### b) Purchasers in the market

An individual purchaser of existing Shares in the market will be entitled to claim relief from capital gains tax on disposal (as described in paragraph a) above).

If a VCT which has been granted approval subsequently fails to comply with the conditions for approval, approval as a VCT may be withdrawn or treated as never having been given. In these circumstances, relief from income tax on investment is repayable unless loss of approval occurs more than three years after the issue of the relevant Shares; relief ceases to be available on any dividend paid in respect of profits or gains in any accounting period ending when VCT status has been lost or in any period when VCT status is treated as never having been given; any chargeable gain on which tax has been deferred will be brought into charge; and any gains on the Shares up to the date from which loss of VCT status is treated as taking effect will be exempt but gains thereafter will be taxable. Where VCT status is treated as never having been given all gains are taxable.

# Obtaining tax reliefs

The Fund will provide a certificate to each Investor which the Investor may use to claim income tax relief, either by obtaining from HM Revenue & Customs an adjustment to his tax coding under the PAYE system or by waiting until the end of the tax year and using his self-assessment return to claim relief. Dividends received in respect of Shares acquired in the Fund up to the qualifying maximum of £200,000 per tax year need not be shown in an Investor's self-assessment tax return.

#### Investors not resident in the UK

Investors not resident in the UK should seek their own professional advice as to the consequences of making an investment in the Fund as they may be subject to tax in other jurisdictions as well as in the UK.

# Part VII: Tax position of the Fund

The Fund has to satisfy a number of tests in order to qualify as a VCT and therefore to obtain the tax benefits available to VCTs and their individual shareholders. A summary of those tests is set out below.

# Qualifying as a VCT

In order to qualify as a VCT, the Fund must satisfy the following conditions in each accounting period:

- (a) it must be approved as a VCT by HM Revenue & Customs;
- (b) it must not be a close company;
- (c) throughout the period each class of its equity share capital must be quoted on the London Stock Exchange;
- (d) it must derive its income in that period wholly or mainly from shares or securities;
- (e) it must have at least 70% by value of its investments throughout the period in newly issued shares or securities (where the securities are not redeemable within 5 years of issue) comprised in holdings in unquoted or AIM quoted companies which satisfy the requirements of schedule 28B of the Taxes Act ("Qualifying Holdings"), of which 30% by value must be ordinary shares which carry no preferential rights to dividends or assets on winding up and no rights to be redeemed:
- (f) it must have at least 10% by value of its Qualifying Holdings in each single company or group in ordinary shares which carry no preferential rights to dividends or assets on winding up and no rights to be redeemed;
- (g) it must have not more than 15% by value of its investments throughout that period in a single company or group (other than a VCT, or other similar company); and
- (h) it must generally not retain more than 15% of the income which it derives from shares and securities in that period.

# Qualifying Holdings

In order for an investment to qualify as an investment in a Qualifying Holding, not more than £1 million may be invested in the same company in any tax year. Where investments are made in two consecutive tax years up to this limit, there must be at least a six month gap

between them. The £1 million limit is restricted further if the trade in which the money invested is applied is carried on through a partnership or joint venture.

Each company in which the Fund makes an investment must satisfy the following tests:

- (a it must be unquoted (which will, in the case of a company which was unquoted at the time of the VCT's investment, be deemed to be the case for a further five years after the company ceases to be unquoted). Companies whose shares are traded on AIM are treated for this purpose as unquoted;
- (b) it must be a Qualifying Company (see below under the heading "Qualifying Companies and qualifying subsidiaries");
- (c) it must have gross assets of £15 million or less immediately pre-investment and £16 million or less immediately post-investment (in the case of companies which have qualifying subsidiaries (see below), the test is applied on a group basis);
- (d) it (or a relevant qualifying subsidiary of the Qualifying Company) must apply the money invested for the purposes of a qualifying trade, which is carried out wholly or mainly in the UK, (see below under the heading, "Qualifying Companies and qualifying subsidiaries") within certain time periods;
- (e) it must not be able to control (whether on its own or together with a connected person) any company which is not a qualifying subsidiary; and
- (f) it must not be controlled by another company (on its own or together with a connected person).

In certain circumstances, a holding can be split into part-Qualifying Holdings and part non-Qualifying Holdings.

# Qualifying Companies and qualifying subsidiaries

A Qualifying Company is a company which exists to carry on one or more qualifying trades (see below) or is the parent of a trading group, where all of its subsidiaries are qualifying subsidiaries and the group as a whole is not engaged in non-qualifying activities (see below).

For the purposes of the Qualifying Holdings test in (d) above, a subsidiary will be a relevant qualifying subsidiary if at least 50% of its issued share capital and its voting power is owned by the Qualifying Company. Certain other tests as to the distribution of the subsidiary's profits and assets on a winding-up must also be satisfied.

In the case of Qualifying Holdings test in (e) above, a subsidiary will be a qualifying subsidiary if more than 50% of its issued share capital is owned by the Qualifying Company and the other tests are also satisfied.

A trade will be a qualifying trade only if it does not to a substantial extent include non-qualifying activities (non-qualifying activities include dealing in land or shares, providing financial services or activities which are largely land-based, such as farming, hotels and nursing homes). In the case of a company which is preparing to carry on a qualifying trade, the qualifying trade must begin within two years of the issue to the VCT of the shares or securities, and must continue thereafter.

# Approval as a VCT

A VCT must be approved as such at all times by HM Revenue & Customs. Approval has effect from the time specified in the approval, which cannot be earlier than the time at which the application for approval is made.

A VCT cannot be approved until the relevant tests (see above under the heading, "Qualifying as a VCT") have been satisfied throughout the most recent complete accounting period of the VCT and HM Revenue & Customs is satisfied that the tests will be satisfied in relation to the accounting period of the VCT which is current at the time the application is made.

However, in order to facilitate the launch of VCTs, HM Revenue & Customs may grant provisional approval to a VCT, notwithstanding that not all the relevant tests are satisfied at the time of the application, provided that HM Revenue & Customs is satisfied that the tests will be satisfied within a certain period. In particular, HM Revenue & Customs may grant provisional approval if it is satisfied that:

 (a) the relevant tests in (c), (d), (g) and (h) under the heading, "Qualifying as a VCT" above will either be satisfied in the accounting period current when the application for approval is made or the following accounting period;

- (b) the relevant test in (e) under the heading, "Qualifying as a VCT" above, will be satisfied in relation to any accounting period beginning not more than three years after the time when approval is given, or if earlier, when it has effect; and
- (c) the relevant tests in (c), (d), (e), (g) and (h) under the heading, "Qualifying as a VCT" above, will continue to be satisfied in all subsequent accounting periods.

HM Revenue & Customs has granted the Fund provisional approval.

# Withdrawal of approval

Approval of a VCT may be withdrawn by HM Revenue & Customs if the relevant tests (see above under the heading, "Qualifying as a VCT") are not satisfied. Withdrawal of approval generally has effect from the time when notice of withdrawal is given to the VCT but, in relation to capital gains of the VCT only, can be backdated to not earlier than the first day of the accounting period commencing immediately after the last accounting period of the VCT in which all the tests were satisfied.

The above is only a summary of the conditions to be satisfied under current law and practice for a company to be treated as a VCT. For comprehensive clarification, Investors are recommended to consult a professional adviser.

# Part VIII: Directors, Managers and Advisers

### **Directors (all non-executive)**

Keith Niven (Chairman) Bridget Guérin Christopher Moore Tom Sooke

all of: One Jermyn Street London SW1Y 4UH

# **Secretary**

Matrix-Securities Limited One Jermyn Street London SW1Y 4UH

# **Sponsor and Stockbroker**

Teather & Greenwood Limited Beaufort House 15 St Botolph Street London EC3A 7QR

# **Promoter**

Matrix-Securities Limited One Jermyn Street London SW1Y 4UH

# **Receiving Agent**

Matrix Registrars Limited One Jermyn Street London SW1Y 4UH

#### **Solicitors**

Dundas & Wilson LLP 5th Floor, Northwest Wing Bush House Aldwych London WC2B 4EZ

### **Investment Manager**

Matrix Private Equity Partners Limited One Jermyn Street London SW1Y 4UH

### **VCT Tax Adviser**

PricewaterhouseCoopers LLP 1 Embankment Place London WC2N 6RN

#### **Auditors**

PKF LLP Farringdon Place 20 Farringdon Road London EC1M 3AP

# **Bankers**

National Westminster Bank Plc 3rd Floor 1 Princes Street London EC2R 8PB

#### Registrar

Computershare Investor Services PLC Corporate Actions PO Box 859 The Pavilions Bridgwater Road Bristol BS99 1XZ

# Part IX: Share capital

- 1 The authorised share capital of the Company on incorporation was £500,000 divided into 45,000,000 ordinary shares of 1p each ("Ordinary Shares") and 50,000 redeemable preference shares of £1 each ("Redeemable Shares"), each carrying the rights set out in the articles of association of the Company ("the Articles").
- 2 On incorporation, 2 ordinary shares were issued nil paid to the subscribers to the memorandum of association of the Company ("Memorandum"). These shares have subsequently been paid up in full in cash
- **3** On 22 August 2005 at an extraordinary general meeting of the Company:
  - the Directors were generally and unconditionally authorised in accordance with section 80 of the Act (and in substitution for any existing power to allot relevant securities) to exercise all of the powers of the Company to allot relevant securities (as defined in that section) up to an aggregate nominal value of £500,000. This authority subsists until 21 August 2010 unless previously renewed, varied or revoked by the Company in general meeting. The Company has the authority, before such expiry, to make offers or agreements which would or might require relevant securities to be allotted after such expiry and notwithstanding such expiry the Directors may allot relevant securities in pursuance of such offers or agreements;
  - b) the Directors were empowered pursuant to Section 95(1) of the Act to allot or make offers or agreements to allot equity securities (as defined in Section 94(2) of the Act) for cash pursuant to the authority given in accordance with Section 80 of the Act by the resolution referred to in paragraph 3(a) above, as if Section 89(1) of the Act did not apply to such allotments. This power will expire on the date falling 18 months after the date of this resolution or, if earlier, at the conclusion of the next annual general meeting of the Company. The Company has the power, before such expiry, to make offers or agreements which would or might require equity securities to be allotted after such expiry and notwithstanding such expiry the Directors may allot equity securities in pursuance of such offers or agreements. The exercise of this power is limited

- to the allotment and issue of equity securities in connection with:
- the allotment of the 50,000 Redeemable Shares;
- (ii) the allotment of equity securities pursuant to the Offer;
- (iii) the allotment of equity securities by way of rights;
- (iv) the allotment of equity securities by way of any dividend reinvestment scheme which may be introduced by the Company;
- (v) otherwise than pursuant to paragraphs (i) to (iv) above the allotment of equity securities from time to time with an aggregate nominal value of up to 10 per cent. of the issued share capital of the Company immediately following the issue of shares pursuant to the Offer; and
- (vi) otherwise than pursuant to paragraphs (i) to (v) above the allotment of equity securities with an aggregate nominal value of up to 10 per cent. of the issued share capital of the Company where the proceeds of the allotment are to be used in whole or in part to purchase the Company's Shares.
- c) the Company was empowered to make one or more market purchases (within the meaning of Section 163 of the Act) of its own Ordinary Shares provided that:
  - (i) the aggregate nominal amount of the Ordinary Shares to be purchased does not exceed 14.99 per cent. of the issued Ordinary Share capital of the Company immediately following the close of the Offer:
  - (ii) the minimum price which may be paid for Ordinary Shares is 1 pence per share;
  - (iii) the maximum price which may be paid for Ordinary Shares is an amount equal to 105 per cent. of the average of the middle market quotations for Ordinary Shares taken from the Daily Official List of the London Stock Exchange plc for the five business days immediately preceding the day on which the Ordinary Shares are purchased;

- (iv) the authority conferred by this resolution will expire on the date falling eighteen months after the date of this resolution, or, if earlier, at the conclusion of the next annual general meeting of the Company, unless such authority is renewed, varied or revoked in general meeting prior to such time; and
- (v) the Company may make a contract to purchase Ordinary Shares, under the authority conferred by this resolution prior to the expiry of such authority which will or may be executed wholly or partly after the expiration of such authority and may make a purchase of Ordinary Shares pursuant to such contract.
- d) it was resolved that the unissued share capital to be created by the redemption of the Redeemable Shares described in paragraph 1 above be redesignated on such redemption as Ordinary Shares and that the Articles be amended by the deletion of all references to the Redeemable Shares and of the rights attaching to them; and
- e) it was resolved that the amount standing on the credit of the share premium account of the Company at the date of the order made by the court on hearing the petition for confirmation of this resolution be cancelled.
- 4 To enable the Company to obtain a certificate under Section 117 of the Act, on 22 August 2005 50,000 Redeemable Shares were allotted at par for cash, paid up as to one quarter of their nominal value to Matrix- Securities Limited. Such Redeemable Shares will be paid up in full on first admission of Ordinary Shares and redeemed out of the proceeds of the Offer.
- 5 Assuming full subscription, no increase in the Offer and no allotment of additional shares pursuant to paragraphs 3b) above and following the redemption and reclassification of the Redeemable Shares pursuant to paragraph 3(e) above, the issued share capital of the Company will be £200,000 divided into 20,000,000 Ordinary Shares. There will remain authorised but unissued £300,000 divided into 30,000,000 Ordinary Shares.

- **6** Save as mentioned in paragraph 3(b) above, the provisions of section 89 of the Act (which, to the extent not disapplied pursuant to section 95 of the Act, confer on shareholders rights of pre-emption in respect of the allotment of equity securities which are or are to be paid in cash) apply to the authorised but unissued share capital of the Company.
- 7 Save in connection with the Offer or as referred to in paragraph 3 above, no material issue of shares (other than pro rata to existing holdings) will be made within one year from the date of this document without the approval of the shareholders in general meeting.
- **8** Except as disclosed in paragraphs 2 and 3, and for Ordinary Shares failing to be issued pursuant to the Offer and except for a commission payable to authorised financial intermediaries in respect of accepted applications introduced by them under the Offer as described in paragraphs 7 and 8 of the terms and conditions of application on page 31 below no share or loan capital of the Company has been issued for cash or for a consideration other than cash, no such share or loan capital is proposed to be issued, no commission, discount, brokerage, or other special terms have been granted by the Company in connection with the issue or sale of any share or loan capital and no share or loan capital of the Company is under option or is agreed conditionally or unconditionally to be put under option.
- Subject to any special rights or restrictions attaching to any shares or any class of shares issued by the Company in the future, and subject to performance related incentive fee payments made to the Manager and Matrix Group Limited as described in paragraph 6.5 of the Registration Document, the holders of fully paid Ordinary Shares as a class are entitled pari passu amongst themselves but in proportion to the number of Ordinary Shares held by them, to share in the whole of the profits of the Company respectively attributable as the case may be to the Ordinary Shares which are paid out as dividends and in the whole of any surplus in the event of liquidation of the Company.

**10** The Ordinary Shares will be in registered form and will be eligible for electronic settlement.

The ISIN number GB00B0JMRX86 has been allocated to the Fund.

# Capitalisation

The capitalisation and indebtedness of Matrix Income & Growth 3 VCT at the date of this document is as follows:

Share capital	Matrix Income & Growth 3 VCT
Authorised:	
Ordinary Shares of 1p each	£450,000
Redeemable Shares of £1 each	£50,000
Issued:	
Ordinary Shares issued fully paid or cr	redited
as fully paid	£0.02
Redeemable Shares (quarter paid)	£12,500
Total capitalisation and indebtedness	£12,500.02

Matrix Income & Growth 3 VCT has no borrowings or indebtedness in the nature of the borrowings (including loan capital issued or created but unissued), term loans, liabilities under acceptance or acceptance credits, mortgages, charges, convertible debt securities, debt securities with warrants attached or guarantees of other contingent liabilities.

# Working Capital Statement

Matrix Income & Growth 3 VCT is of the opinion that its working capital is sufficient for its present requirements, meaning for the twelve month period following the date of this document.

# Part X: Rights attached to Shares

A full description of the rights attached to each of the Shares is contained in the Articles. The Articles contain, inter alia, provisions to the following effect:

# a) Voting Rights

Subject to any special rights which may apply to any class of shares that may have been issued or may from time to time be held, every member who is present in person, including any corporation present by its duly authorised representative, at a general meeting of the Company or by proxy shall, on a show of hands, have one vote. On a poll every member present in person or by proxy shall have one vote for each share of which he is a holder. Where shares are held jointly, the vote of the senior who has tendered a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint holders and for this purpose seniority shall be determined by the order in which the names stand in the register of members in respect of the holding. A member will lose his right to vote at a general meeting or at any separate meeting of the holders of any class of share, whether in person or by proxy, unless all calls presently payable by him in respect of those shares, together with interest and expenses (if any) have been paid in full to the Company, even where those shares are jointly held. The right to vote, together with all other rights and benefits of membership, will also be lost where the member (or any other person claiming to have an interest in such shares) has been issued with a notice pursuant to section 212 of the Act (which requires the member or such other person to declare his interest in the shares) and has failed to give the required information to the Company within the prescribed period of fourteen days.

No major shareholder has or will have any different voting rights from any other shareholder.

# b) Variation of Class Rights

Whenever the share capital of the Company is divided into different classes of shares, the special rights attached to any class may, subject to the Act, be varied by the passing of an extraordinary resolution at a general meeting of such holders. At such a meeting, the necessary quorum shall be at least two members of the class holding (or representing by proxy) not less than one-third in nominal value of the capital paid up on the issued shares of that class and at an adjourned meeting one person holding shares of the class in question or his proxy.

# c) Alteration of Share Capital

The Company may by ordinary resolution increase, consolidate or subdivide its share capital. The Company may by special resolution reduce share capital or any capital redemption reserve or share premium account or other distributable reserve.

# d) Issue of Shares

Subject to the provisions of the Act relating to authority, pre-emption rights and otherwise, and to any resolution of the Company in general meeting passed pursuant thereto, all unissued shares shall be at the disposal of the Directors, and they may allot or otherwise dispose of them to such persons, at such times and on such terms as they think fit.

# e) Transfer of Shares

- (i) A member may transfer any or all of his shares by instrument of transfer in writing in any usual or common form or in any other form acceptable to the Directors. The instrument of transfer should be signed by or on behalf of the transferor and, where the share is not fully paid, by or on behalf of the transferee. The transfer shall not become effective until the name of the transferee is entered into the register of members. The registration of transfers may be suspended at such times and for such periods as the Directors may from time to time determine, either generally or in respect of any class of shares provided that the register shall not be closed for more than thirty days in any year. The Directors may in their absolute discretion and without assigning any reason therefore refuse to register any transfer of shares where the shares in question are not fully paid up or in respect of which the Company has a lien where such refusal does not restrict dealings on an open and proper basis. The Directors may refuse to recognise an instrument of transfer unless the instrument of transfer is:
  - (a) in respect of only one class of share;
  - (b) is in favour of not more than four transferees; and
  - (c) is duly stamped (if required) and is lodged at the transfer office accompanied by the relevant share certificates and any other evidence as the Directors may reasonably require to show the right of the transferor to make the transfer.
- (ii) No transfer will be registered if a member, or any other person appearing to be interested in the shares

held by him, has been served with a notice under section 212 of the Act and, at the end of the prescribed period, is in default in supplying the information thereby required provided that those shares represent at least 0.25 per cent. in nominal value of the issued shares of any class and subject to the exceptions specified in the articles of association of the Company relating to the disclosure of interests.

#### f) Dividends

- (i) The Company may by ordinary resolution and subject to the provisions of the Act and of the Articles of association of the Company, declare dividends to be paid to members according to their respective rights and interest in the profits and gains of the Company provided the dividend declared does not exceed the amount recommended by the Board.
- (ii) The Board may pay interim dividends and also any fixed rate dividend if it appears to them that they are justified in so doing by the profits of the Company available for distribution.
- (iii) Except as otherwise provided by the rights that attach to any class of share, dividends shall be apportioned and paid pro rata according to the amounts paid up on the shares on which the dividend is paid (except where those amounts are paid up in advance of calls).
- (iv) If any dividend remains unclaimed after a period of twelve years from the date of the declaration of that dividend, it shall be forfeited and shall cease to remain owing by the Company.
- (v) The Directors may, with the prior authority of an ordinary resolution of the Company, subject to such terms and conditions as the Directors may determine, offer to holders of Ordinary Shares the right to elect to receive Ordinary Shares credited as fully paid, instead of the whole (or some part, to be determined by the Directors) of any dividend specified by the ordinary resolution.
- (vi) The Board shall, so far as is prudent to do so, distribute all the accumulated and realised revenue and capital profits of the Company as soon as practicable rather than reinvesting those profits in further venture capital investments.

Further summarised provisions of the Articles are contained in paragraph 3 of the Registration Document.

#### g) Distribution of assets on liquidation

On a winding-up, any surplus of assets attributable to the Ordinary Shares will be divided amongst the holders of the Ordinary Shares in the Company according to the respective numbers of Ordinary Shares held by them and in accordance with the provisions of the Act, subject to the rights of any shares with special rights or privileges. The Articles provide that the liquidator may, with the sanction of an extraordinary resolution and any other sanction required by the Act, divide amongst the members in specie the whole or any party of the assets of the Fund in such as way as he may determine.

# Part XI: Terms and conditions of application

The words and expressions defined in the Prospectus, save where the context requires otherwise, have the same meanings when used in the Application Form and explanatory notes in relation thereto. The section headed "Application procedure" forms part of these terms and conditions of application.

#### A Terms and conditions

- 1. The contract created by the acceptance of applications in the manner herein set out will be conditional on the Offer Agreement between Matrix-Securities Limited, Teather & Greenwood Limited, the Company and others becoming unconditional in all respects and not being terminated in accordance with its terms before the first allotment of Shares. If any application is not accepted, or if any contract created by acceptance does not become unconditional, or if any application is accepted for fewer Shares than the number applied for, the application monies or the balance of the amount paid on application will be returned without interest by post at the risk of the applicant. In the meantime application monies will be retained by Matrix Registrars Limited in a separate account.
- 2. The Fund reserves the right to present all cheques and banker's drafts for payment on receipt and to retain documents of title and surplus application monies pending clearance of the successful applicants' cheques and banker's drafts.
- **3.** By completing and delivering an Application Form you (as the applicant):
  - (a) irrevocably offer to subscribe for the number of Shares specified in your Application Form (or any smaller number for which the application is accepted) at 100 pence per Share, subject to the provisions of this document, any supplemental prospectus filed with the Registrar of Companies, these terms and conditions and the memorandum and articles of association of the Fund;
  - (b) authorise Computershare Investor Services PLC to send definitive documents of title for the number of Shares for which your application is accepted, and/or a crossed cheque for any monies returnable, by post to your address as set out in your Application Form and to procure that your name is placed on the register of members of the Company in respect of such Shares;

- (c) in consideration of the Company agreeing that it will not, prior to the closing date of the Offer, offer any Shares to any persons other than by means of the procedures set out or referred to in this document, agree that your application may not be revoked until the closing date of the Offer, and that this paragraph constitutes a collateral contract between you and the Company which will become binding upon despatch by post or delivery by hand of your Application Form duly completed to Matrix Registrars Limited;
- (d) agree and warrant that your cheque or banker's draft will be presented for payment on receipt and will be honoured on first presentation and agree that, if such remittance is not so honoured, you will not be entitled to receive certificates for the Shares applied for or to enjoy or receive any rights or distributions in respect of such Shares unless and until you make payment in cleared funds for such Shares and such payment is accepted by the Company (which acceptance shall be in its absolute discretion and may be on the basis that you indemnify it against all costs, damages, losses, expenses and liabilities arising out of or in connection with the failure of your remittance to be honoured on first presentation) and that at any time prior to unconditional acceptance by the Company of such late payment in respect of such Shares, the Company may (without prejudice to its other rights) treat the agreement to allot such Shares as void and may allot such Shares to some other person in which case you will not be entitled to any refund or payment in respect of such Shares (other than return of such late payment);
- (e) agree that any documents of title and any monies returnable to you may be retained pending clearance of your remittance and that such monies will not bear interest;
- (f) agree that all applications, acceptances of applications and contracts resulting therefrom will be governed by, and construed in accordance with, English law and that you submit to the jurisdiction of the English courts and agree that nothing shall limit the right of the Company to bring any action, suit or proceeding arising out of or in connection with any such applications, acceptances of applications and contracts in any other manner permitted by law or in any court of

- competent jurisdiction;
- (g) agree that, in respect of those Shares for which your application has been received and processed and not refused, acceptance of your application shall be constituted by notification of acceptance thereof by Matrix Registrars Limited;
- (h) agree that all documents in connection with the Offer and any returned monies will be sent at your risk and may be sent by post to you at your address as set out in the Application form;
- agree that, having had the opportunity to read the Prospectus, you shall be deemed to have had notice of all information and representations concerning the Company contained herein;
- (j) confirm that in making such application you are not relying on any information or representation in relation to the Company other than those contained in the Prospectus and any supplemental prospectus filed with the Registrar of Companies and you accordingly agree that no person responsible solely or jointly for this document and the Prospectus or any part thereof or involved in the preparation therefore shall have any liability for any such information or representation;
- (k) confirm that you have reviewed the restrictions contained in paragraphs 4 and 5 below and warrant as provided therein;
- (I) warrant that you are not under the age of 18 years;
- (m) agree that such Application Form is deemed to be addressed to the Company, Teather & Greenwood Limited and Matrix-Securities Limited;
- (n) agree to provide the Company with any information which it may request in connection with your application or to comply with the VCT or other relevant legislation (as the same may be amended from time to time);
- (o) warrant that, in connection with your application, you have observed the laws of all relevant territories, obtained any requisite governmental or other consents, complied with all requisite formalities and paid any issue, transfer or other taxes due in connection with your application in any territory and that you have not taken any

- action which will or may result in the Company, Teather & Greenwood Limited, or Matrix-Securities Limited acting in breach of the regulatory or legal requirements of any territory in connection with the Offer or your application;
- (p) agree that Teather & Greenwood Limited and Matrix-Securities Limited will not regard you as its customer by virtue of your having made an application for Shares or by virtue of such application being accepted; and
- (q) declare that a loan has not been made to you or any associate, which would not have been made or not have been made on the same terms, but for you offering to subscribe for, or acquiring Shares and that the Shares are being acquired for bona fide commercial purposes and not as part of a scheme or arrangement the main purpose of which, or one of the main purposes of which, is the avoidance of tax.
- 4. No action has been or will be taken in any jurisdiction by, or on behalf of, the Company which would permit a public offer of Shares in any jurisdiction where action for that purpose is required, other than the United Kingdom, nor has any such action been taken with respect to the possession or distribution of this document other than in the United Kingdom. No person receiving a copy of this document or an Application Form in any territory other than the United Kingdom may treat the same as constituting an invitation or offer to him nor should he in any event use such Application Form unless, in the relevant territory, such an invitation or offer could lawfully be made to him or, such Application Form could lawfully be used without contravention of any registration or other legal requirements. It is the responsibility of any person outside the United Kingdom wishing to make an application for Shares to satisfy himself as to full observance of the laws of any relevant territory in connection therewith, including obtaining any requisite governmental or other consents, observing any other formalities required to be observed in such territory and paying any issue, transfer or other taxes required to be paid in such territory.
- 5. The basis of allocation will be determined by the Company (after consultation, if applicable, with Teather & Greenwood Limited and Matrix-Securities Limited) in its absolute discretion. It is intended that applications will be accepted in the order in which

they are received subject to any prior booking of allocations which may be agreed with Matrix-Securities Limited to give authorised financial intermediaries time to consult with their clients. The Offer will be closed as soon as full subscription is reached unless the size of the Company is extended at the absolute discretion of the Directors. The right is reserved, notwithstanding the basis so determined, to reject in whole or in part and/or scale down any application, in particular multiple and suspected multiple applications. The right is also reserved to treat as valid any application not complying fully with these Terms and conditions of application or not in all respects complying with the Application procedure set out on page 33. In particular, but without limitation, the Company (after consultation with Teather & Greenwood Limited and Matrix-Securities Limited) may accept applications made otherwise than by completion of an Application Form where the applicant has agreed in some other manner to apply in accordance with these terms and conditions.

The Directors do not expect to make the first allotment of Shares until £5 million has been raised but they reserve the right to amend the minimum level at which Shares will be allotted. Interest will only be paid on valid applications received during the period up to the initial allotment of Shares and, wherever permissible and subject to the maximum amount which can be invested by an individual under the Offer, will be added to the amount to be subscribed for Shares, to the nearest whole Share. If for any reasons, additional Shares can not be allotted then the interest accrued will be repaid to the relevant Investor.

- **6.** Save where the context requires otherwise, terms defined in this document bear the same meaning when used in these terms and conditions of application and in the Application Form.
- 7. Authorised financial intermediaries who, acting on behalf of their clients, return valid Application Forms bearing their stamp and FSA, SRO or RPB number will normally be paid 2.25 per cent. commission on the amount payable in respect of the Shares allocated for each such Application Form. In addition, provided they continue to act for their client and the client continues to hold Shares, such intermediaries will be paid, in respect of their clients' holdings, an annual trail commission of 0.375 per

cent. of the net asset value (as determined from the audited annual accounts of the Fund) attributable to their clients' holdings at the end of the preceding financial year. The annual trail commission will normally be paid in May each year. It is anticipated that the first payment will normally be paid in May 2007 in respect of the accounting period ended 31 December 2006. The administration of annual trail commission will be managed on behalf of the Company by Matrix-Securities Limited which will maintain a register of intermediaries entitled to trail commission. The Company shall be entitled to rely on a notification from a client that he has changed his adviser in which case the trail commission will cease to be payable. No payment of trail commission shall be made to the extent that the cumulative trail commission would exceed 2.25 per cent. of the issue price of each such Share. Financial intermediaries should keep a record of Application Forms submitted bearing their stamp to substantiate any claim for selling commission. Matrix Registrars Limited will collate the Application Forms bearing the financial intermediaries' stamps and calculate the selling commission payable which will be paid within 14 days of each allotment.

**8.** Financial intermediaries may agree to waive initial commission in respect of your application.

If this is the case then your application will be treated as an application to apply for the amount stated in box number 3 of the Application Form plus a number of additional Shares equivalent to the amount of commission waived at £1 per additional Share.

### **B** Lodging of Application Forms and Dealing

Completed Application Forms with the appropriate remittance must be posted or delivered by hand to Matrix Registrars Limited, One Jermyn Street, London, SW1Y 4UH. The Offer opens on 8 September 2005 and will close on 3 April 2006, or on full subscription if earlier. The Directors also reserve the right to extend the date the Offer closes at their discretion. Successful applications will be notified as soon as possible. If you post your Application Form, you are recommended to use first class post and to allow at least three business days for delivery.

It is expected that dealings in the Shares will commence on the business day following allotment and that share certificates will be dispatched within seven days of allotment of Shares. Temporary documents of title will not be issued. Dealings prior to receipt of share certificates will be at the risk of applicants. A person so dealing must recognise the risk that an application may not have been accepted to the extent anticipated or at all. To the extent that any application is not accepted, the monies in excess of any payment will be returned without interest by the applicant's cheque or banker's draft or by sending a crossed cheque in favour of the applicant through the post, at the risk of the person entitled thereto.

# C Availability of Prospectus and Application Forms

Copies of the Securities Note, Registration Document, Summary Note and Application Forms will be available free of charge on request until the Offer closes from the registered office of the Company and the following addresses:

# **Matrix-Securities Limited**

One Jermyn Street London SW1Y 4UH Tel: 020 7925 3377 Fax: 020 7925 3286

# Teather & Greenwood Limited

Beaufort House 15 St Botolph Street London EC3A 7QR Tel: 020 7426 3269 Fax: 020 7247 0075

Copies of the Securities Note, Registration Document, Summary Note and Application Forms will also be available to the public for inspection at the Document Viewing Facility, at the Financial Services Authority, 25 North Colonnade, Canary Wharf, London E14 5HS.

Dated 8 September 2005

# Part XII: Application procedure

Before making any application to acquire Shares you are strongly recommended to consult an independent financial adviser authorised under the Financial Services and Markets Act 2000. To fill our the Application Form;

### BOX 1

Insert your full name and address in BLOCK CAPITALS. Individuals can only apply on their own behalf and in their own name. You must be the beneficial owner of the Shares issued to you pursuant to the Offer. You must not use a nominee name as this will jeopardise your entitlement to tax reliefs. You must also give your own address and full postcode and telephone number. Telephone numbers will only be used in case of a query with regard to your application.

### BOX 2

Insert (in figures) the total amount for which you are applying. Your application must be for a minimum of £5,000.

# **PAYMENT**

If you are paying by Cheque please make it payable to Matrix Registrars Limited, re Matrix Income & Growth 3 VCT. Attach your cheque to the Application Form.

Cheques must be honoured on first presentation. A separate cheque must accompany each application. No

receipt for your payment will be issued. The cheque or banker's draft must be drawn in sterling on an account at a bank branch or building society in the United Kingdom or the Channel Islands and bear a bank sort code number in the top right hand corner. You may, if you wish, use a personal cheque drawn by someone else, in which case your full name and address should be written on the back of the other person's cheque. Any money not accepted will be returned by the applicant's cheque or banker's draft or by sending a cheque crossed "Account Payee Only" in favour of the applicant.

If you would like to send your money by electronic transfer please give your bank the following account details:

# **Barclays Bank Plc**

Sort Code: 20 19 90 Account Number: 70971391

Account Name: Matrix Registrars Ltd Re Matrix

Income & Growth 3 VCT

### BOX 3

Sign and date the form. If the form is signed on your behalf by an attorney or other agent, that person should state on the form the capacity in which they are signing and the original power(s) of attorney or a copy thereof duly certified by a solicitor must be enclosed for inspection and will be returned in due course.

# Money Laundering Notice

Important procedures for Applications of the Sterling equivalent of €15,000 or more. The verification of identity requirements of the Money Laundering Regulations 2003 (as amended) will apply and verification of the identity and address of the applicant may be required. Failure to provide the necessary evidences may result in your application being treated as invalid or in delay in confirmation. If we have previously received the appropriate documents, you will not need to provide them again. If the application is for more than the Sterling equivalent of €15,000 (or is one of a series linked applications which exceeds that amount):

 verification of the applicant's identity should be provided by means of a "Letter of Introduction",

- from an IFA or other regulated person (such as a solicitor or accountant), which is a member of a regulatory authority and which is required to comply with the Money Laundering Regulations 2003 (as amended), or a UK or EC financial institution (such as a bank). Matrix-Securities Limited will supply specimen wording on request; or
- if an application is made direct (not through an IFA) you must ensure that the following documents is enclosed with the form: a certified copy of your passport or driving license; and a recent (no more than 3 months old) original bank or building society statement or utility bill in your name. Copies should be certified by a solicitor or bank. Original documents will be returned by post at your risk.

If a cheque is drawn by a third party, the above will also be required from that third party.

٨	l• ••	
App	lication	Form

For internal use only	
Date recvd	Input
App. no.	Checked

Matrix Income & Growth 3 VCT plc Ordinary Shares of 1 pence each ("Shares") at a price of 100 pence per share. This Application Form should be completed in full and sent by post or by hand to:

# THE RECEIVING AGENT, MATRIX REGISTRARS LIMITED, ONE JERMYN STREET, LONDON SW1Y 4UH

so as to arrive as soon as possible but in any case no later than 10.00 am on 3 April 2006. Before completing this application form you should read the Terms and conditions of application and Application procedure.

This application list for the Offer will open on 8 September 2005 and the closing date will be 3 April 2006. The closing date for applications for Shares to be allotted in the 2005/2006 tax year is 10.00am on 3 April 2006. The final closing date may be determined by the Directors in their absolute discretion.

Title Dr/Mr/Mrs/Miss/Other	
Forename(s)	
Surname(s)	
Address	
	Postcode
National Insurance Number	Date of Birth
Telephone (work)	Telephone (home)
Email address	
INCOME & GROWTH 3 VCT PLC".  I have sent my application by electronic transfer  I have enclosed a cheque  Total payment enclosed £	
lotal payment enclosed I	
Signature of applicant	Date
Intermediaries to complete. FSA No. must be	quoted
Title Mr/Mrs/Miss Forename	Surname
	Carriarre
I Email address	Telephone
Email address	Telephone
Name of Administrator/Support Staff	
Name of Administrator/Support Staff Title Mr/Mrs/Miss Forename	Surname
Name of Administrator/Support Staff	
Name of Administrator/Support Staff Title Mr/Mrs/Miss Forename	Surname Telephone
Name of Administrator/Support Staff Title Mr/Mrs/Miss Forename Email address	Surname Telephone ss details:

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